



## **Sales of Goods**

### **Course Description**

The Sales of Goods course comprehensively covers contracts for the sale of goods under Article 2 of the Uniform Commercial Code (UCC). The course covers the scope of UCC coverage, transactional elements of the formation of sales contracts, warranties on sales of goods, breached contracts for the sales of goods and remedies.

### **Course Learning Outcomes**

At the completion of this course, students will be able to:

- Determine whether a contract is governed by UCC Article 2;
- Evaluate whether a contract for the sale of goods has been formed based on a given set of communication and determine which provisions apply, assuming a valid contract has been formed;
- Determine which warranty or warranties apply to a contract for the sale of goods and the ramifications of that warranty;
- Apply the mirror image, repudiation, and other rules relevant to contracts for the sale of goods to given situations;
- Prescribe the appropriate remedy in the case of a breached contract for the sale of goods.

**Recommended Prerequisite:** *Basics of Contract Law*

### **Final Exam**

Grades and credit recommendations are based solely on a final exam. When students are ready to take the final exam, they should register for a LawShelf account (or simply log in, for those with existing accounts). Go to the video-course page and click “Take the Final Exam” and pay the exam fee, where applicable. Students will be given instructions on how to take the exam. All exams are proctored by the Voice Proctor® proctoring system. An overview of the system is [provided here](#) and it requires no training or learning curve. Grades of 70% or above are considered passing grades and qualify for recommended transfer credit.

The final exam is based on the video course modules. Additional resources detailed in this syllabus are helpful for background and for building greater understanding of the course materials.

Inquiries can be made through the LawShelf Contact form on our website by clicking the “email us” button that appears at the bottom of most LawShelf pages. Transcripts can be ordered via Parchment, as detailed on our website.

## **Case Studies**

Many LawShelf video courses include case studies. These do not necessarily teach new material but are meant to demonstrate how the materials covered in the course are applied by various courts. Concepts covered in the case studies are covered on the final exam; so watching the case studies is necessary before taking the exam. However, it is unnecessary to memorize the facts and details of the cases covered in these case studies.

## **Self-Quizzes**

Video-course modules and case studies feature self-quizzes that consist of practice questions on the materials covered in the videos. These questions are presented for the benefit of the student and are **important to review before taking the final exam** because they are similar in style and substance to the questions on the final exam. These quizzes are not graded or monitored and there is no record of how students answer these questions. Students may answer these questions as many times as they like and are encouraged to keep re-taking the quizzes until they have mastered all the questions.

# **Study Guide**

## **Introductory Video**

**These videos provide background to help students better understand the main parts of the course, which are the video-course modules below.**

**The Uniform Commercial Code and Contracts for the Sale of Goods**

**<https://lawshelf.com/shortvideoscontentview/contracts-the-uniform-commercial-code>**

## **Courseware Readings**

These courseware readings provide background to help students better understand the main parts of the course, which are the video-course modules below.

Read the following sections of “Foundations of Law” courseware:

<https://lawshelf.com/coursewareview>

The following chapters under Contracts:

**Mutual Assent: Offer and Acceptance**

- [Mutual Assent](#)
- [Offers](#)
- [Termination of the Power of Acceptance](#)
- [Acceptance](#)

**Performance and Breach:**

- [Good Faith](#)
- [Order of Performance](#)
- [Divisible Contracts](#)
- [Material vs. Minor Breach](#)
- [Anticipatory Breach](#)

**Remedies:**

- [Introduction and Expectation Damages](#)

The following Chapter Under Torts:

- [Breach of Warranty](#)

## Video Course Modules

These videos constitute the main part of the course and are they sources of the questions on the final exam.

### **Sales of Goods Overview**

<https://lawshelf.com/videocoursescontentview/sales-of-goods>

### **Sales of Goods and the UCC - Module 1**

<https://lawshelf.com/videocoursesmoduleview/sales-of-goods-and-the-ucc-module-1-of-5->

### **Transactional Elements of Sales Contracts - Module 2**

<https://lawshelf.com/videocoursesmoduleview/transactional-elements-of-sales-contracts-module-2-of-5>

### **Warranties and Limits on Sales Contracts - Module 3**

<https://lawshelf.com/videocoursesmoduleview/warranties-and-limits-on-sales-contracts-module-3-of-5>

### **Performance and Breach - Module 4**

<https://lawshelf.com/videocoursesmoduleview/performance-and-breach-module-4-of-5>

### **Remedies - Module 5**

<https://lawshelf.com/videocoursesmoduleview/remedies-module-5-of-5>

### **Leases of Goods: Characteristics – Module 6**

<https://lawshelf.com/videocoursesmoduleview/leases-of-goods-characteristics-module-6-of-8>

### **Lease Obligations - Module 7**

<https://lawshelf.com/videocoursesmoduleview/lease-obligations-module-7-of-8>

### **Performance and Breach of Leases – Module 8**

<https://lawshelf.com/videocoursesmoduleview/performance-and-breach-of-leases-module-8-of-8>

### **Case Study: Staging Dimensions, Inc. v. KP Walsh Assoc.**

<https://lawshelf.com/videocoursesmoduleview/case-study-staging-dimensions-inc-v-kp-walsh-associates>

### **Case Study: Peace River Seed v. Proseeds**

<https://lawshelf.com/videocoursesmoduleview/case-study-peace-river-seed-v-proseeds>