



## **LawShelf Educational Media**

### **Sales of Goods**

The Sales of Goods course consists of a series of reading and video-watching assignments as set forth below. It is assessed by a final examination, as described below.

#### **Course Description**

The Sales of Goods course comprehensively covers contracts for the sale of goods under Article 2 of the Uniform Commercial Code (UCC). The course covers the scope of UCC coverage, transactional elements of the formation of sales contracts, warranties on sales of goods, breached contracts for the sales of goods and remedies.

#### **Course Learning Outcomes**

At the completion of this course, students will be able to:

- Determine whether a contract is governed by UCC Article 2;
- Evaluate whether a contract for the sale of goods has been formed based on a given set of communication and determine which provisions apply, assuming a valid contract has been formed;
- Determine which warranty or warranties apply to a contract for the sale of goods and the ramifications of that warranty;
- Apply the mirror image, repudiation, and other rules relevant to contracts for the sale of goods to given situations;
- Prescribe the appropriate remedy in the case of a breached contract for the sale of goods.

#### **Recommended Prerequisite**

*Basics of Contract Law*

## **Final Exam**

Assessment, grades and credit recommendations are based solely on a final exam. The questions that students will see on the final exams are covered in the course materials. Knowledge of other sources and materials is not required. It is highly recommended that students take advantage of available practice “self-quiz questions” available on the video-course page. These questions will help significantly in preparing for the final exam.

When students are ready to take the final exam, please register for a LawShelf account (or log in). Go to the video-course page and click “Take the Final Exam.” Students will be given instructions on how to take the exam. All exams are proctored by the Voice Proctor® proctoring system. Instructions on using the system are provided on the site and require no additional learning curve. Grades of 70% or above are considered passing grades and qualify for recommended transfer credit, if applicable.

Inquiries can be made through the LawShelf Contact form on our website (click the “email us” button that appears at the bottom of most LawShelf pages). Transcripts can be ordered via Parchment, as detailed on our website.

## **Case Studies**

Many LawShelf video courses include case studies that are approximately an hour long each. These are not necessarily new material but are meant to be examples of how the materials covered in the course are applied by various courts. While it is important to watch the case studies before attempting a final exam, it is unnecessary to memorize the facts and details of the cases covered in these case studies. The case studies are examples of applications of law and lessons that can be learned from the case. However, the details of the cases and specific languages used by the courts are not critical.

## **Study Guide**

### **Introductory Video**

**The Uniform Commercial Code and Contracts for the Sale of Goods**

<https://lawshelf.com/shortvideoscontentview/contracts-the-uniform-commercial-code>

### **Courseware Readings**

**Read the following sections of “Foundations of Law” courseware:**

<https://lawshelf.com/coursewareview>

The following chapters under Contracts:

**Mutual Assent: Offer and Acceptance**

- [Mutual Assent](#)
- [Offers](#)
- [Termination of the Power of Acceptance](#)
- [Acceptance](#)

**Performance and Breach:**

- [Good Faith](#)
- [Order of Performance](#)
- [Divisible Contracts](#)
- [Material vs. Minor Breach](#)
- [Anticipatory Breach](#)

**Remedies:**

- [Introduction and Expectation Damages](#)

The following Chapter Under Torts:

- [Breach of Warranty](#)

## **Video Course Watching**

### **Sales of Goods Overview**

<https://lawshelf.com/videocoursescontentview/sales-of-goods>

### **Sales of Goods and the UCC - Module 1**

### **Transactional Elements of Sales Contracts - Module 2**

### **Warranties and Limits on Sales Contracts - Module 3**

### **Performance and Breach - Module 4**

### **Remedies - Module 5**

### **Leases of Goods: Characteristics – Module 6**

### **Lease Obligations - Module 7**

### **Performance and Breach of Leases – Module 8**

### **Case Study: Staging Dimensions, Inc. v. KP Walsh Assoc.**

### **Case Study: Peace River Seed v. Proseeds**

**At this point, students are prepared for the final exam.**